



Fall 2022: Joint Virtual Career Fair

Thursday, Nov. 3, 2022 | 3–6:00 p.m.

Saint Martin's University

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University of Puget Sound

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Pacific Lutheran University

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Attending Organizations

1. Aegis Living
2. Allen Institute*
3. Bellingham Police Department
4. Bonneville International
5. CampusPoint – Seattle
6. City of Portland Bureau of Human Resources
7. City of Seattle – Human Services Department
8. City Year – Recruitment & Admissions*
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39. The Doty Group*
40. TOTE Maritime Alaska - Marketing
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42. U.S. Army Corps of Engineers – Seattle District
43. U.S. Department of State
44. Washington Department of Transportation
45. Washington State Investment Board
46. WMI Worldwide
47. YMCA of Pierce and Kitsap Counties

**Fall 2022 Career Fair Sponsors*

1. Aegis Living

Healthcare

Caroline Little, caroline.little@aegisliving.com
aegisliving.com

Aegis Living is a national leader in senior assisted living and memory care. With nearly 25 years of experience, Aegis Living is known for its approach for supporting residents along the continuum of care, from light assistance to advanced dementia; innovative programming and a focus on upscale, purpose-built design; and an employee-centric company culture.

With every community, Aegis Living creates a living environment where residents can feel at home and inspired to live life to the fullest. The privately held company is headquartered in Bellevue, Washington and operates 33 communities in Washington, California and Nevada, with 8 additional communities in development.

2. Allen Institute*

Research, Private

Crystal Stanfield, crystal.stanfield@alleninstitute.org
alleninstitute.org

Allen Institute is an independent, 501(c)(3) nonprofit research organization founded by philanthropist and visionary Paul G. Allen. Allen Institute is dedicated to answering some of the biggest questions in bioscience and accelerating research worldwide. The Institute is a recognized leader in large-scale research with a commitment to an open science model. For more information, visit www.alleninstitute.org.

The mission of the Allen Institute is to unlock the complexities of bioscience and advance our knowledge to improve human health. Using an open science, multi-scale, team-oriented approach, the Allen Institute focuses on accelerating foundational research, developing standards and models, and cultivating new ideas to make a broad, transformational impact on science.



3. Bellingham Police Department

Legal & Law Enforcement

Kyle Nelson, kylenelson@cob.org
cob.org/gov/dept/police

The Bellingham Police Department's mission statement is Committed to Community. We are looking for candidates who want to make a difference in our community. We have positions for both police officers and 911 dispatchers.

4. Bonneville International

Movies, TV, Music

Marin Brustuen, mbrustuen@bonneville.com
bonneville.com

Bonneville International is an integrated media company, providing advertising and digital marketing solutions across 22 radio stations in Seattle, Phoenix, Denver, San Francisco, Sacramento and Salt Lake City, along with the NBC Affiliate TV station, KSL-TV 5, in Salt Lake.

As a leader in broadcasting and advertising for over 50 years, our purpose is to build up, connect, inform, and celebrate communities and families across our markets. We're proud of our history, and we want talented people to join us as we continue to grow!

As a media company, we are responsible for lifting and inspiring with respect, and giving voice to all the communities and clients that we serve.

A diverse and inclusive workforce is crucial to our ability to create and deliver exceptional content, products, and services that represent our communities, and we believe that empowering all our employees to share their ideas and experiences will fuel creativity, innovation, and inspiration.

5. CampusPoint – Seattle

Staffing & Recruiting

Emily Creasy, jobs@campuspoint.com
CampusPoint.com

As an organization originally founded (UW grads) in 2002 by (and today largely run by) recent college graduates and students, we believe that we uniquely understand what it is like to be a student or recent graduate seeking employment.

CampusPoint's mission is to create programs and services that serve to bridge the gap between local employers and college students and recent graduates.

Last year we hired for over 1,000 positions. We are opening doors with new and different employers that have never hired students and recent grads in the past. CampusPoint is a FREE online resource dedicated to helping college students and recent college graduates find jobs and internships.

We are always hiring for business, IT, engineering, and computer science related positions and work with all majors.

No other employer in Washington hires more grads than CampusPoint! CampusPoint is headquartered in Seattle, Washington with an office in Portland, Oregon.

6. City of Portland Bureau of Human Resources

Government – Local, State & Federal

Halima Abdirizak, halima.abdirizak@portlandoregon.gov
portlandoregon.gov/bhr

Why work at the City of Portland? The City of Portland workforce serves a population of over 650,000. We are culture- and solutions- driven, viewing every challenge as an opportunity to learn, improve, and share our expertise. We are committed to removing systemic barriers to resources, access, and opportunity. The City is a believer in ALL people and continues to actively recruit and retain diverse top talent every day.

We offer a comprehensive benefits package (<http://www.portlandoregon.gov/bhr/60196>), including but not limited to medical, dental, vision, basic life, short- and long-term disability coverage to eligible employees and their families. If you are open-minded, motivated, community-focused, and self-aware, please apply yourself at the City of Portland today.

7. City of Seattle – Human Services Department

Government – Local, State & Federal

Anika Klix, anika.klix@seattle.gov
seattle.gov

The Seattle Human Services Department (HSD) within the City of Seattle, exists to meet the basic needs of the most vulnerable people in our community consisting of –low-income residents, children, domestic violence and sexual assault survivors, older adults, people living with disabilities, people experiencing homelessness and Black, Indigenous and People of Color (BIPOC) communities.

HSD is also deeply committed to advancing the City of Seattle's Race and Social Justice Initiative (RSJI) by working to end institutional and structural racism. HSD is responsible for investing more than \$257 million in contracts to nearly 190+ community-based organizations and programs that support Seattle neighbors and communities each year. HSD is organized into five key divisions/teams including Leadership and Administration (LAD), Safe and Thriving Communities (STC), Youth and Family Empowerment (YFE), Aging and Disability Services (ADS), and Unified Care.

8. City Year – Recruitment & Admissions*

Non-Profit, Other

Laura Baldonado, lbaldonado@cityyear.org
cityyear.org

City Year helps students and schools succeed, while preparing the next generation of civically engaged leaders who can work across lines of difference. In partnership with teachers and schools, City Year AmeriCorps members cultivate learning environments where all students can build on their strengths, fully engage in their learning, and experience success—helping them progress on their journey towards bright futures.

Diverse teams of City Year AmeriCorps members serve in schools full time as student success coaches, helping students cultivate social, emotional and academic skills, whether that's mastering fractions or learning to work in teams—skills that are important in school and in life.

Through their work in schools and communities, City Year AmeriCorps members not only make a difference in the lives of students they serve, but also acquire valuable skills that prepare them to become the next generation of leaders.



City Year is recruiting young adults to serve as mentors/tutors during the 2023-2024 school year

Benefits include:

- \$890-\$1,120 Biweekly Living Stipend
- \$6,895 Education Award
- Access to 100+ Scholarship
- 200+ of Professional Development
- Access to job opportunities and more!

Interested? Scan the QR code below to get in touch with a recruiter!



9. Clark Construction

Construction

Annika Mertz, annika@clarkconstruct.com
clarkconstruct.com

Clark Construction Inc. headquartered on Bainbridge Island is one of the Puget Sound region's premier construction firms. Our team of highly skilled construction professionals brings experience in an impressive range of projects of every scale, from home remodels to multimillion-dollar commercial.

Why work here? We offer some of the best employee benefits in the industry We offer continuing education and internal promotion opportunities that are second to none We are an employee owned company with the opportunity to not just be a part of an amazing team but to also become an owner.

10. Columbia Bank

Commercial Banking & Credit

Natalie Brandon, nbrandon@columbiabank.com
columbiabank.com

Columbia Bank is a Northwest community bank headquartered in Tacoma, Washington, with comprehensive solutions and expertise to meet the evolving needs of businesses and individuals.

Today we employ a wide range of extraordinarily smart and devoted people, delivering relationship-based customer service. Most important, we've maintained our dedication to being THE community bank in each and every community we serve. Our people truly do make the difference.

11. Compass Housing Alliance

Non-Profit, Other

Liza Jolley, ljolley@compasshousingalliance.org
compasshousingalliance.org

Compass Housing Alliance develops and provides essential services and affordable housing for homeless and low-income people in the greater Puget Sound region. We envision a world in which every person lives in a safe and caring community.

Compass offers an open, supportive, and challenging work environment committed to promoting the dignity and well-being of each person that we serve. We consider the diversity of the staff, guests, residents, and community partners to be an important asset. We recognize the value that different perspectives and cultures bring to the organization.

12. Consumer Direct Care Network

Healthcare

Blythe Miller, blythem@consumerdirectcare.com
consumerdirectcare.com

In the Consumer Direct Care Network our employees are committed, dependable, professional and accountable. We have high standards for how our employees conduct themselves at work and in the communities, we support.

Our company values of Respect, Integrity, Service, and Excellence guide us in all we do. Come join our team and be a part of a rewarding career helping others!

13. Contour Engineering, LLC

Civil Engineering

Brett Allen, admin@contourengineeringllc.com
contourengineeringllc.com

Contour Engineering LLC, is a full-service Civil Engineering, Land Surveying, and Land Planning consulting firm located in Gig Harbor. Contour was formed in 2006 by Brett Allen, P.E. and has since grown to 35 employees as we look to further expand.

We offer quality engineering services of civic and public work-related projects, with Contour and our staff having worked in nearly every jurisdiction in the Puget Sound Region.

14. COPE Health Scholars*

Healthcare

Jonathon Thunstrom, jthunstrom@copehealthsolutions.com
copehealthscholars.org

The COPE Health Scholar program allows participants to gain firsthand experience in a clinical setting, impact patients' lives and become an integral part of the patient care team.

This unique program allows assistance with basic care for patients alongside nurses, doctors, and other clinicians, preparing participants for a career in health care.

Participants will have the opportunity to focus their skills in specialty areas such as the Emergency Department, Labor and Delivery, Rehabilitation, Telemetry, family practice and off-site clinics.



COPE Health Scholars Program

Hands-on experience for aspiring health care professionals.

Health Scholar Experience:

- Assist with basic patient care and learn to work within a hospital setting
- Shadowing programs to explore career paths, network, and get questions answered by experts in the field

Participating Hospitals:

- MultiCare Health System Puyallup
- MultiCare Health System Tacoma
- Swedish Medical Center Seattle

Contact Us

Seattle: SMCS.leaders@gmail.com

Puyallup & Tacoma: MultiCarePrograms@copehealthscholars.org



15. Earthcorps

Environmental Services

Nora Landry, recruiter@earthcorps.com
earthcorps.org

Earthcorps develops leaders to strengthen community and restore the health of our environment. We envision a global community of leaders who create a world where people and nature thrive together.

Our programs bring together young people from the USA and around the world to work, learn and grow.

Our efforts unite best practices in environmental restoration with a community-based approach to service, education and action. Together with a global network of partners, volunteers and friends, EarthCorps restores key ecological sites around the Puget Sound region and around the world.

16. Enterprise Holdings

Transportation & Logistics

Nikki Schmidt, nikkischmidt@ehi.com
careers.enterprise.com

A family-owned, world-class portfolio of brands. A global network that spans across more than 90 countries. Some 80,000 dedicated team members sharing common values. And more than 1.5 million vehicles taking our customers wherever they need to go. Any way you measure it, we've become a leader in the transportation service industry.

How did we get here? By taking care of our customers, our communities and our employees – and staying true to our mission. Our Mission To be the best transportation service provider in the world. To exceed our customers' expectations for service, quality and value. To provide our employees with a great place to work. To serve our communities as a committed corporate citizen.

17. Federal Bureau of Investigation – Seattle

Legal & Law Enforcement

Rebecca Leary, PortlandApplicants@FBI.gov
Kera O'Reilly SeattleApplicants@FBI.gov
fbijobs.gov

Today's FBI is an intelligence-driven and threat-focused national security organization with both intelligence and law enforcement responsibilities.

Staffed by a dedicated cadre of more than 30,000 agents, analysts, and other professionals who work around the clock and across the globe, the FBI protects the U.S. from terrorism, espionage, cyber-attacks, and major criminal threats, and provide its many partners with service, support, training and leadership.

18. Gensco*

Transportation & Logistics
Rachel Hyso, rhyso@gensco.com
gensco.com

Gensco is a family-owned and operated regional wholesale distributor and manufacturer of Heating, Ventilation and Air Conditioning (HVAC) equipment and supplies, established in 1948.

Gensco is proud to deliver outstanding service and value to our customers while providing opportunity and job satisfaction to over 900 Team Members throughout Washington, Oregon, Idaho, Montana and Alaska.

19. Ironform Corporation

Manufacturing
Kelsi Kennedy, kelsi.kennedy@ironform.com
ironform.com

Ironform is a trusted Tier 1 metal fabricator, supplying market leaders in Class 8 transportation, construction, agriculture, mining, off-road, material handling, and industrial equipment.

Combining world-class dimensional control with a disciplined execution model, we consistently deliver the lowest PPM in the business.

With three subsidiaries—Detroit Tool Metal Products, Imperial Group, and SF Tube—and six fully integrated manufacturing locations nationwide, Ironform offers uniform process capabilities within 300 miles of the markets we serve.

20. Jovie

K-12 Education
Cherai Johnson, cjohnson@collegenannies.com
jovie.com/locations/seattlewa/join/

College Nannies + Sitters + Tutors is the nation's most respected, complete and professional resource helping busy families raise smart, confident, well-adjusted kids.

Since 2001 we've built local professional teams across the country who've helped hundreds of busy parents carve out time for themselves with a sitter, have help on hand with a part-time or full-time nanny, or get their college bound student the tutoring they need to succeed.

GENSCO
DISTRIBUTOR AND MANUFACTURER OF HVAC PRODUCTS

GROW WITH US!

Join our Operations Intern Team and Learn our Business from the Ground Up!

Gensco is proud to deliver outstanding service and value to our customers while providing opportunity and job satisfaction to over 1,000 Team Members throughout Washington, Oregon, Idaho, Montana and Alaska.

✓ Paid, full-time summer internship, with flexible start and end dates

✓ All majors, freshmen and up to a year after graduation eligible



START YOUR CAREER TODAY!

21. Kohl's – Stores

Retail Stores

Amber Hakes, t3talentrecruiters@kohls.com
careers.kohls.com/internships

Our purpose as a company is to inspire and empower families to lead fulfilled lives—to let our customers know that the things that make their lives better are within their reach.

That goes for our associates too. We want you to grow professionally and personally, so we offer empowerment and potential in an environment that makes you feel at home.

We're down to earth, but we're up for the challenge. We're friendly, but we're focused. We work hard, but we have fun. Experience life at Kohl's.

22. Northwestern Mutual – Puget Sound

Investment/Portfolio Management

Cole Forde, cole.forde@nm.com
pugetsound.nm.com

Northwestern Mutual has been a leader in providing financial security to clients for over 150 years. Founded in 1857, our company is well-positioned to help manage financial risk and achieve financial security in today's complex world.

Through a needs-based process, Northwestern Mutual helps clients determine their financial security needs and then address those needs using a wide range of products and services.

For clients seeking personal financial security, or security for their business or estate, NM and its subsidiaries offer an array of solutions, including permanent and term life insurance, disability insurance, long-term care insurance, annuities, trust services, mutual funds, and advisory services.

We combine our unsurpassed financial strength, solutions and expertise with time-tested principles, a comprehensive approach to planning and a financial representative's long-term commitment to listen to, guide and encourage our clients.

23. PACE Engineers, Inc.

Civil Engineering

Tami Skilles, tamis@paceengrs.com
paceengrs.com

PACE Engineers, Inc. (PACE) is a regional employee-owned engineering company providing professional civil and structural engineering, planning, surveying, geographic information system (GIS), and construction management services from offices located in Lake Oswego, Oregon and Kirkland and Wenatchee, Washington.

Firmly rooted in the Pacific Northwest, PACE was founded in 1992 by an experienced group of professionals who have worked together for over 25 years and have the same personal and business philosophies.

We have expanded our expertise over the years to build a multi-disciplinary team that is capable of offering our clients a complete package of engineering services.

24. Pierce County – Human Resources

Government – Local, State & Federal

Charissa Hudson, charissa.hudson@piercecountywa.gov
co.pierce.wa.us

A career with Pierce County is your opportunity to make a difference in people’s lives every day, as each employee plays a role in supporting a livable Pierce County where people choose to live, work, and play.

Whether you are serving our great community by providing public resource maintenance, social services, administrative support, legal advocacy, protecting our community, or monitoring stormwater and sewer systems, you are joining a team aimed at working together to support a livable Pierce County.

25. Providence

Healthcare

Karen Claunch, karen.claunch@thesourcinggroup.com
psjhealth.jobs

At Providence and our family of organizations, our strength begins with understanding. We take time to see, hear and value everyone who walks through our doors—patient or caregiver, family support person or volunteer. Working with us means that regardless of your role, we’ll walk alongside you in your career, supporting you so you can support others.

Together, our 120,000 caregivers (all employees) serve in 51 hospitals, 1,085 clinics and a comprehensive range of health and social services across Alaska, California, Montana, New Mexico, Oregon, Texas and Washington.

We’re looking for exceptional caregivers who can connect with our mission and make it their own, every day. That’s what sets us apart. That’s health with human connection.

26. Puget Sound Naval Shipyard & Intermediate Maintenance Facility

Defense

Karen Coffman, karen.k.coffman.civ@us.navy.mil
navsea.navy.mil/home/shipyards/psns-imf/

PSNS & IMF is located near Seattle, Washington and is operated by the United States Navy to overhaul, modernize, and maintain naval vessels such as aircraft carriers and submarines. The majority of the employees, including approximately 2,000 engineers, are civilian.

Engineers at PSNS & IMF work on projects involving testing, vibration analysis, maintenance, overhaul, repair, and modernization of combat systems, communication equipment, navigation systems, propulsion systems, ship structures, and nuclear reactor plants.

The Shipyard accomplishes over 2 million man-days of work at a cost of over \$2 billion dollars a year in maintenance and repair of the Navy’s submarine force and carrier fleet.

Our Business and Strategic Planning Department are responsible for planning, scheduling, workload forecasting, financial projections and fiscal accounting of all the work to be accomplished at the shipyard.

27. Russell Investments

Investment/Portfolio Management

Caroline Pipes, cpipes@russellinvestments.com
russellinvestments.com

Russell Investments is a leading global investment solutions firm providing a wide range of investment capabilities to institutional investors, financial intermediaries, and individual investors around the world.

Building on an 86-year legacy of continuous innovation to deliver exceptional value to clients, Russell Investments works every day to improve the financial security of its clients. The firm has \$326.3 billion in assets under management (as of 3/31/2022) for clients in 32 countries.

Headquartered in Seattle, Washington, Russell Investments has offices in 19 cities around the world, including in New York, London, Toronto, Tokyo, and Shanghai.

28. Scribe-X

Healthcare

Jessa Newberg, jnewberg@scribe-x.com
scribe-x.com

Scribe-X is a medical scribe training and staffing company, based in Portland, OR. We hire year-round, for roles in outpatient clinics and remote roles via a telehealth platform that utilizes live video and audio. Training is fully paid and typically lasts 4-6 weeks, well beyond what many other scribe companies provide. Scribes are typically paired with 1 provider, for a year or more, which leads to the best learning outcomes for the scribes and compelling letters of recommendation.

Specialties include: Primary Care, Dermatology, Orthopedics, Cardiology, Oncology, Urgent Care, and many more. EMRs include: EPIC, Athena, Centricity, NextGen, and others.

Experienced scribes are encouraged to apply, as there are many opportunities for advancement on our training team. Whether you want to be a physician, physician's assistant, nurse practitioner, or nurse, before heading back to school, prepare yourself and your application; Become a Medical Scribe First!

29. ScribeAmerica*

Healthcare

Rachel Vredevelde, rachel.vredevelde@scribeamerica.com
scribeamerica.com

ScribeAmerica hires and trains medical scribes to work for top healthcare organizations across the country. Recognized as one of America's Best Employers by Forbes, we offer competitive wages along with the best and most supportive training programs.

Our scribes have access to a variety of opportunities in all 50 states and Canada, spanning 80+ different specialties, including Emergency Medicine, Primary Care, Orthopedics, Cardiology and more. We are the nation's most frequently used and most preferred scribe partner, present in over 3,500 healthcare facilities, employing more than 15,000 scribes.

By working with ScribeAmerica, our employees gain access to professional mentorship, experience medicine practiced in a clinical setting, and view providers delivering compassionate care at the bedside.



ScribeAmerica

IS HIRING

smart and dedicated people!

awesome!

Join our team - we're hiring nationwide!

Earn crazy-competitive wages for 2022,
while gaining unmatched healthcare experience!
Now that's something to get SO EXCITED about!

ScribeAmerica, recognized as a Forbes America's Best Employers, now offers scribes higher wages along with the best and most supportive training in the industry. Our scribes have access to the greatest variety of opportunities spanning 80+ different specialties, including Emergency Medicine, Primary Care, Orthopedics, Cardiology and more. Scribes gain real-life experience working side-by-side with clinicians in a number of unique care settings. ScribeAmerica's paid travel positions offer scribes personal adventures traveling across the country. If you love it as much as we do, stay and launch a long-term career with ScribeAmerica!

Top healthcare organizations across the country trust ScribeAmerica as their partner of choice. Experience the thrill of working with their world-renowned physicians.

Come join our community today !

Why ScribeAmerica...is the best:

- Fun & impactful
- Great team culture
- Refer-a-friend bonus
- Cool travel options
- 50 States & Canada
- Benefits & perks
- Unmatched experience
- In-person and remote
- 80+ Medical Specialties
- Career opportunities
- Flexible scheduling
- Flexible weekly hours

Scribing is a life-changing experience. See the world through the eyes of a provider interacting with people from all walks of life. Learn about empathy, compassion and the human spirit. Contribute and make an impact on the lives of providers.

ScribeAmerica is a gateway for your professional future. Positions are available nationwide.

Get started at

scribeamerica.com/apply

Doctors Save Lives. Scribes Save Doctors.



& coolest

THE LARGEST SCRIBE COMPANY · NATIONWIDE ADVENTURES & make money!

30. Seattle Children's

Healthcare

Marita Arevalo, martia.arevalo@seattlechildrens.org
seattlechildrens.org

Hope. Care. Cure. These three simple words capture what we do at Seattle Children's -- to help every child live the healthiest and most fulfilling life possible.

As a Magnet designated institution, and classified among America's best large employers by Forbes, we recognize the importance of hiring and developing great talent to provide best-in-class care to the patients and families we serve.

Our organizational DNA takes form in our core values: Compassion, Excellence, Integrity, Collaboration, Equity and Innovation.

Whether it's delivering frontline care to our patients in a kind and caring manner, practicing the highest standards of quality and safety, or being relentlessly curious as we work towards eradicating childhood diseases, these values are the fabric of our culture and community. The future starts here.

31. Seattle Mariners

Sports & Leisure

Jackie Johnson, jajohnson@mariners.com
mariners.com/jobs

The Seattle Mariners are in the Post Season for the first time in 21 years! We are also hosting the All-Star Game in 2023 for the third time! To say that the excitement is at a fever pitch here, is an understatement.

We are seeking talented professionals, like you, to join our team. As a member of our team, you will help us deliver unparalleled customer experiences at "The best ballpark in baseball!" Go Mariners!

32. Seed Internships

Other Industries

Melissa Atienza, melissa.atienza@degreesofchange.org
seedinternships.org

Seed Internships connects diverse, local college students with Pierce & King County employers through paid summer internships.

Seed is preparing diverse homegrown talent from the community to become professionals leading the community.

Through a 10-week internship with weekly professional development, local students provide participating local businesses with the talent they seek and a fresh perspective that only comes from a diversity of experiences.

33. Skookum

Government – Local, State & Federal

Amanda Smith, recruiting@skookum.org
skookum.org

Join Skookum and make a difference! Skookum is:

- A national leader in Disability and Veteran employment
- A growing dynamic team of social entrepreneurs operating in 13 states with over 1,300 employees
- Dedicated to providing next-level customer service to our federal and commercial customers
- Committed to employee support and development through a number of innovative programs, including career planning and tuition assistance Our Bremerton, WA Home Office supports our nationwide operations through highly trained and motivated professionals in finance, human resources, vocational, information systems, communications, quality, safety, and training.

With over three decades of excellence rooted in sound business practices, we have a team of talented leaders and a diverse and skilled workforce. We are social entrepreneurs dedicated to providing exceptional results and creating opportunities for people of all abilities.

34. South Sound YMCA

Non-Profit – Other

Alana Bradshaw, bradshawa@ssymca.net
southsoundymca.org

Our mission is to provide youth and our community an affordable and accessible resource for the positive development of spirit, mind, and body through recreational, health, and leadership programs.

Our impact is felt when an individual makes a healthy choice, when a mentor inspires a child, and when a community comes together for the common good.

35. Spur Reply*

Management Consulting

Sylvia Daszczyński, recruiting.coordinator@thespurgroup.com
spur-reply.com

Spur Reply is an award-winning management consulting firm of about 200 people based in Bellevue, Washington that works primarily with technology companies (including Microsoft, Intel, Cisco, NetApp and VMWare).

In a nutshell, we provide services that help tech companies more effectively sell their products.

We specialize in four areas:

- Channel management. Create go-to-market strategies based on data analytics and business intelligence.
- Business operations. Build and execute project plans managing across teams and organizations.
- Sales transformation. Diagnose sales effectiveness and recommend solutions to increase revenue.
- Connected communications. Create messaging content that drives sales and brand identity.



Spur Reply is the leading go-to-market consulting firm. As part of the Reply network, we actively partner with companies to give guidance, support, and structure, backed by our exceptional team of human-centric experts.



The Spur Difference

Drive sustainable results with a holistic, human approach to organizational change.



Our Mission

Turn customer, partner and employee experiences into competitive advantages.



Our Approach

- Focus on **results that matter** to our clients by bridging data, strategy and processes to deliver deep, measurable business impact.
- Live our mission and values to **become a trusted partner** for their team.
- Deliver **confidence, rigor, and best thinking** that is actionable and sustainable for our clients, their customers, and their partners.



More Information

spur-reply.com/careers



Bellevue, WA



talentacquisition@spur-reply.com



+1 425 885-0684

36. Subsplash

Internet & Software

Scott Williams, scott.williams@subsplash.com

subsplash.com

Subsplash is an innovation leader in mobile SaaS for churches and ministries world-wide. We are blessed with a team of smart, fun, laser-focused people.

As a remote, design-centric company, we are dedicated to creating software experiences that delight our clients as well as the real people that use our apps every day.

37. Swedish Medical Center

Healthcare

Karen Claunch, karen.claunch@thesourcinggroup.com

swedish.jobs/jobs

Swedish is comprised of five hospital campuses (First Hill, Cherry Hill, Ballard, Edmonds and Issaquah); ambulatory care centers in Redmond and Mill Creek; and Swedish Medical Group, a network of 117 primary and specialty care locations throughout the greater Puget Sound area.

Our commitment to improving the health of our region extends beyond patient care. Whether through physician clinics, health education, research and innovation or other means of outreach, we are committed to caring for the people in our region and beyond.

Our caregivers bring strength, knowledge and compassion to work every day, delivering the highest quality care to patients in our hospitals, ambulatory care centers and primary and specialty care clinics throughout the Greater Seattle area. With our wide range of career opportunities, Swedish is the place to give your personal best.

40. TOTE Maritime Alaska – Marketing

Transportation & Logistics

Alex Ritsema, ARitsema@totemaritime.com
totemaritime.com

TOTE Group companies love tradition, but we also explore the possibilities. It's what we're known for.

Since setting sail as a one-ship company in 1975, TOTE Maritime Alaska. (a TOTE Group company) has become the premier provider of ocean transportation service between the ports of Anchorage, Alaska and Tacoma, Washington.

We operate a fleet of (RO/RO) cargo ships in addition to providing overland connections throughout greater Alaska, Canada and the Lower 48.

We built our brand on talented people, smart investments, and opportunity. We know that great companies are built by great people, and our team is growing. Working at TOTE Maritime Alaska is about pursuit of excellence for our customers and respect for our Employees.

No matter what your particular role, you are an integral part of a Team. Explore the possibilities with the TOTE, Inc. family of companies.

New direction meets innovation.

41. U.S. General Services Administration (GSA)

Government – Local, State & Federal

Pedro Navagonzalez, pedro.navagonzalez@gsa.gov
gsa.gov

Excellence in the Business of Government, GSA provides workplaces by constructing, managing, and preserving government buildings and by leasing and managing commercial real estate.

GSA's acquisition solutions offer private sector professional services, equipment, supplies, and IT to government organizations and the military.

GSA also promotes management best practices and efficient government operations through the development of governmentwide policies.

42. U.S. Army Corps of Engineers – Seattle District

Government – Local, State & Federal

Stacie Keller, stacie.m.keller@usace.army.mil
nws.usace.army.mil

Seattle District's civil works boundaries encompass 99,000 square miles and contain 4,700 miles of shoreline.

The boundaries include the Columbia River system upstream of the mouth of the Yakima River, much of eastern Washington, Northern Idaho and western Montana to the Continental Divide.

The district plays a key role in environmental protection and improvement—from protecting wetlands to ecological restoration and cleaning up hazardous and toxic waste pollution.

43. U.S. Department of State

Government – Local, State & Federal
Ryan Gliha, dirnorthwest@state.gov
careers.state.gov

We're America's leading foreign affairs agency that works to shape and sustain a peaceful, prosperous, just, and democratic world and fosters conditions for stability and progress for the benefit of the American people and people everywhere.

Our employees contribute to strengthening American diplomacy and use their knowledge and experience in everything from architecture to engineering and technology to medicine to achieve success as they serve with integrity and professionalism.

Contribute your different perspectives, life experiences, and innovative thinking to support and advance U.S. interests worldwide. Visit careers.state.gov to learn more.

U.S. citizenship is required. An equal opportunity employer.

44. Washington State Department of Transportation

Government – Local, State & Federal
Daisha Jordan, jordand@wsdot.wa.gov
wsdotjobs.com

The Washington State Department of Transportation (WSDOT) values its employees, challenges them to continuously improve the way we do business, to meet and exceed the needs of our customers, and to carry out their duties in an ethical manner.

WSDOT is a multi-modal transportation agency in one of the fastest growing areas of the country, responsible for planning, building and operating a complex highway system in addition to operating a freight and passenger rail system, along with the largest ferry system in United States.

45. Washington State Investment Board

Investment/Portfolio Management
Kassandra Drake, Kassandra.drake@sib.wa.gov
www.sib.wa.gov

The Washington State Investment Board (WSIB) is a dedicated global investment management organization with over \$193 billion in assets under management.

The WSIB manages investments for 17 retirement plans for public employees, teachers, school employees, law enforcement officers, firefighters, and judges.

More than just investments! WSIB houses many opportunities that support our mission in areas such as: Information Technology (IT), Human Resources, Administrative Assistants, Legal, Risk and Compliance, Payroll & Finance, Accounting, Data Analysis & more.

46. WMI Worldwide

Information Technology

Nicole Shoymerman, hr@wmiworldwide.com
wmiworldwide.com

WMI is a global team with a single purpose: ensuring that our clients have the freedom to focus on what matters most.

With our blend of technical expertise, process design and strategy, and full-scale operations management capacity, we design custom solutions that enable your success.

47. YMCA of Pierce and Kitsap Counties

Non-Profit – Other

Noor Bergman, nbergman@ymcapkc.org
ymcapkc.org

The Y is a diverse employer, providing opportunities for teens, retirees, college students, and everyone in between.

Our staff team is dedicated to strengthening the community by connecting all people to their potential, purpose, and each other. Why the Y:

- When you work with the Y, you'll find yourself in a career with a bright future and the chance to make a lasting difference!
- We care about the well-being of our team, which is why we offer competitive salaries and benefits packages which include: Medical, Dental, Vision, 403(b) Retirement Savings Plan, Paid YMCA Membership, Paid Time Off, Paid Sick Time, Employee Discounts for programs, services, and merchandise, Employee Assistance Program, Life & Disability Insurance and more!
- The Y is dedicated to supporting our employees with education and leadership development. We invest in you by providing our employees with 24/7 access to hundreds of online courses and professional development topics!