How does it work?

When a covered employee has a medical or dental bill totaling over $400 in out-of-pocket costs, our skilled negotiating team works with the provider(s) to get a discount. Successful negotiations can save employees hundreds, and sometimes thousands, of dollars.

Our experts can also show employees how to keep bills lower in the future — for example, by using in-network providers.

By helping reduce employees’ out-of-pocket-costs, Medical Bill Saver can make consumer-driven health plans (CDHPs) more attractive — and more effective.

Medical Bill Saver is one more way the Unum Employee Assistance Program helps employees manage the stresses of modern life.

As health care costs continue to rise, many people have trouble paying medical expenses that insurance doesn’t cover. Luckily, our EAP — with the Medical Bill Saver feature — can help.

The Medical Bill Saver advantage

- Negotiations for medical/dental bills with a non-covered balance of $400 or more
- Expert use of critical pricing-trend information to obtain discounts from providers
- Easy-to-read Savings Result Statement summarizing the outcome of the negotiation
- Provider sign-off on payment terms and conditions
- Speedy provider payments

Employee Assistance Program services are available 24/7 at:
www.unum.com/lifebalance
1-800-854-1446

Real stories. Real people. Real results.

### MEDICAL BILL SAVER: CASE #1

**Issue:** An employee had an outstanding bill for surgery performed at an out-of-network hospital.

**Resolution:** Unum’s EAP service worked with the provider to reduce the bill.

<table>
<thead>
<tr>
<th>Billed Charges: .......... $5,032</th>
</tr>
</thead>
<tbody>
<tr>
<td>Negotiated Discount: .... 50%</td>
</tr>
<tr>
<td>Savings: ........................ $2,516</td>
</tr>
</tbody>
</table>

### MEDICAL BILL SAVER: CASE #2

**Issue:** An employee received a bill for a dental implant that was not covered by her dental plan.

**Resolution:** Unum’s EAP service worked with the provider, who agreed to accept a lower fee.

<table>
<thead>
<tr>
<th>Billed Charges: .......... $1,600</th>
</tr>
</thead>
<tbody>
<tr>
<td>Negotiated Discount: .... 55%</td>
</tr>
<tr>
<td>Savings: ........................ $880</td>
</tr>
</tbody>
</table>

### MEDICAL BILL SAVER: CASE #3

**Issue:** Following a surgery, an employee received a large bill from a non-participating anesthesia group.

**Resolution:** Unum’s EAP service negotiated an arrangement that reduced the employee’s responsibility.

<table>
<thead>
<tr>
<th>Billed Charges: .......... $3,275</th>
</tr>
</thead>
<tbody>
<tr>
<td>Negotiated Discount: .... 38%</td>
</tr>
<tr>
<td>Savings: ........................ $1,245</td>
</tr>
</tbody>
</table>

*The savings in these case studies cannot be guaranteed. Results may vary.*
Unum’s Employee Assistance Program and Work/Life Balance services, provided by HealthAdvocate, are available with select Unum insurance offerings. Terms and availability of service are subject to change. Service provider does not provide legal advice; please consult your attorney for guidance. Services are not valid after coverage terminates. Please contact your Unum representative for details.

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